# **Financial Overview**

From Brandon Gilliland

As the University approaches its centennial in 2025, there's a palpable sense of reflection on the enduring core values: integrity, responsibility, excellence, and teamwork. These principles have consistently served as the bedrock of the institution's financial stewardship. Such unwavering commitment has equipped the University with the agility to evolve and flourish amid the shifting sands of its operational terrain. The challenges of 2023, marked by labor shortages, inflationary pressures, and an unpredictable economic climate, were significant. However, the University didn't merely endure, it thrived, evidenced by a robust operating margin of \$335.6 million or 6.5%.



The University's financial performance showcased an impressive operating revenue increase of \$487.6 million, marking a 10.4% growth, resulting in a total of \$5.2 billion. This was driven by consistent growth, ranging between 7% and 11% across the academic, research, and patient care revenue streams, underscoring the robust demand across the University enterprise.

Net patient service revenues increased by \$333.4 million, or 11.3%, resulting from robust clinical volumes, payor rate improvements, and increased physician productivity.

Tuition and fees revenue, net of scholarship and fellowship costs, increased by \$44.9 million, or 6.9%, attributed to an increase in undergraduate enrollment and a modest tuition increase, offset by the University's commitment to providing financial assistance to its students.

Grants and contracts revenue increased by \$49.5 million, or 8.9%, to a total of \$604.4 million. Sponsored research expenditures increased to \$456.2 million in fiscal 2023, or 10.3%. Federal awards represent nearly 70% of total sponsored research expenditures.

Auxiliary enterprises revenue increased by \$23.4 million, or 9.8%. The improvement in revenue can be attributed to an increase in Department of Athletics season ticket







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sales and conference revenue, as well as an increase in specialty pharmacy revenue primarily due to higher volume.

For the fiscal year, the University received total gifts and trusts, with and without restrictions, totaling \$196.5 million. This signifies an increase of \$3.3 million, or 1.7% compared to prior year. Such generosity continues to illuminate our path toward making the U Ever Brighter.

Operating expenses increased \$476.2 million, or 10.9%, from 2022. This is primarily due to an increase in compensation and benefits, supplies and services, interest, utilities, and other operating expenses accounting for \$474.0 million, along with a slight increase of \$2.2 million in depreciation and amortization.

Compensation and benefits, comprising 54.0% of total operating expenses, increased \$236.5 million, or 9.9%, primarily a result of faculty and staff merit increases and an 8% increase in headcount to support operational growth at the health system, demonstrating the University's continued commitment to faculty and staff and service excellence.

Supplies and services, 29.6% of total operating expenses, grew by \$205.2 million, or 16.6%. Medical supplies



supporting UHealth's response to increased clinical volume was the driver of this increase, partially offset by reduced dependency on temporary clinical support.

Utilities expenses increased by \$9.8 million, and interest expenses increased by \$11.3 million. Other expenses increased by \$11.2 million, totaling \$458.6 million.

The change in net assets without donor restrictions from non-operating activities was an increase of \$49.7 million, a \$95.8 million improvement from the prior year. The major contributing factors to the increase were investment returns of \$47.0 million, net assets released from restriction of \$36.1 million, and other components of periodic pension costs of \$12.8 million.

The change in net assets without donor restrictions due to post-retirement related changes other than net periodic benefit costs was a decrease of \$8.7 million, unfavorable by \$25.7 million, or 151%, from the prior year. The decrease is due to investment returns, net of obligations, and a change in the discount rate used to calculate the benefit obligations in the current year.

The University's total assets increased \$444.5 million, or 6.8%, over the prior year, primarily contributed by an 2018 2019 2020 increase in property and equipment, net, of \$364.8 million due to construction projects in progress such as Centennial of \$19.5 million, as well as a reduction in bonds and Village, Doral Ambulatory Care Facility, SoLe Mia notes payable of \$24.2 million, and a slight decrease in Ambulatory Care Center Facility, Transformational Cancer government advances for student loans of \$0.7 million. Research Building, and Knight Center for Music Innovation. The financial results of fiscal year 2023 have enabled Investments increased by \$94.7 million, resulting from strategic investments that will allow the U to continue to additional working capital investments, income earned prosper in its next century. These results resonate with in the Growth Pool and Pediatric Endowment funds, and a story of dedication, collaboration, and unwavering new endowment gifts. Accounts and loans receivable, net, commitment to our mission. The achievements stand as increased by \$59.9 million primarily due to increases in a beacon for what is attainable when sound strategy aligns grant receivables due to timing and an overall increase in with collective effort. Together, with prudence and strategy, grants and contracts revenue. we shall continue to foster an environment of excellence and preeminence in teaching, research, and patient care.

Total liabilities increased by \$78.5 million, or 2.8%, primarily attributed to an increase in accounts payable and other accrued expenses of \$74.4 million, an increase in liability for medical self-insurance of \$25.5 million, an increase in accrued pension and postretirement benefit costs of \$13.7 million, and an increase in other liabilities of \$9.3 million. These increases were partially offset by the reduction in deferred revenues and other deposits



**Brandon Gilliland** Chief Financial Officer

## **Report on Endowment**

From Charmel Maynard

In Fiscal Year 2023, financial markets were marked by substantial volatility and unprecedented challenges. During this time, the University of Miami's Growth Pool ("GP"), mainly comprising our endowment, achieved a net investment return of 0.07% and reached an unprecedented fiscal year-end market value of \$1.4 billion.

Capital markets faced several headwinds throughout the fiscal year. Pervasive inflation was met with tightening monetary policy and significant interest rate hikes as well as geopolitical tensions such as the Russia-Ukraine war. Notwithstanding these challenges, the GP exhibited resilience and navigated the volatile environment thanks to the steady hand of the Board of Trustees Investments Committee. The selection of skilled active managers and a well-diversified asset allocation strategy played pivotal roles by ensuring downside protection, and therefore contributing to the outperformance of our Total Portfolio Benchmark. The GP's outperformance was driven by a range of asset classes such as Private Equity, Fixed Income, and Infrastructure investments. One strategic assessment during this fiscal year centered around a critical examination of the GP's mission, which prioritizes the enduring support of present and future spending requirements while safeguarding our financial assets against the negative effects of inflation through robust asset growth. This review examined whether our existing asset allocation accurately aligned with this mission, and following a comprehensive assessment with the invaluable guidance from the Board of Trustees Investments Committee, we made slight refinements to asset allocation targets across asset classes. These refinements are anticipated to strategically position the portfolio for sustained, reliable, and repeatable success across market cycles and economic conditions. The administration deeply appreciates the invaluable guidance and stewardship provided by the Board of Trustees. Their engagement and unwavering support enables us to uphold a steadfast investment strategy geared toward long-term performance excellence. This enduring partnership—coupled with the continued generosity of alumni, donors, and stakeholders constitutes a significant competitive edge for our portfolio. We hold great confidence in the GP's ability to effectively carry out its mission, ultimately benefiting the broader University of Miami community.

**Charmel Maynard** Associate Vice President, Chief Investment Officer, and University Treasurer

### HISTORICAL GP PERFORMANCE VS. BENCHMARKS

75/25
2.04%
7.62%
23.51%
-6.96%
.28%

<sup>1</sup>Net of Fees

#### POLICY PORTFOLIO TARGETS AND RANGES

	Range	Target	May 31, 2023
Public Equity	50-70%	66%	66%
Absolute Return	5-15%	7%	7%
Private Equity	7-17%	12%	11%
Real Assets	0-15%	5%	4%
Fixed Income	5-15%	10%	11%
Cash	0-5%	0%	1%

### ENDOWMENT GROWTH AT MARKET (IN MILLIONS)

	One Year	Five Years	Ten Years	Fifteen Years	
Beginning Balance Return, Including Unrealized Appreciati	\$1,344.3	\$ 1,021.5	\$ 777.9	\$ 736.2	
(Depreciation)	(4.5)	319.2	599.4	696.2	
Distributions to Operations, etc. <sup>1</sup>	(54.2)	(228.0)	(428.8)	(589.9)	
Gifts and Other Net Additions	80.1	253.0	417.2	523.2	
Net Increase (Decrease)	21.4	344.2	587.8	629.5	
Ending Balance	\$1,365.7	\$1,365.7	\$1,365.7	\$1,365.7	

<sup>1</sup>For most endowments, this is pursuant to the University's Endowment Spending Policy.